for Montana's Program for Automating and Transforming Healthcare (MPATH)

RESPONSE TO DPHHS-RFP-2020-0254T

February 18, 2020
2:00 p.m., Mountain Time

Section 4.2.4

Financial Stability

Submitted electronically to:

Tia Snyder
Procurement Officer
Phone: (406) 444-3315
Fax: (406) 444-2529
E-mail: tsnyder@mt.gov

Submitted by:

CNSI
2277 Research Blvd.
Rockville, MD 20850
(301) 634-4600

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4.2.4 Offeror Financial Stability

Offerors shall demonstrate their financial stability to supply, install, and/or support the services specified by: (1) providing annual financial statements, preferably audited (for publicly traded companies), audited financial statements (for privately held companies), or unaudited financial statements and tax returns (for privately held companies for which audited statements are not available), for the three consecutive years immediately preceding the issuance of this RFP. If an Offeror does not have three (3) years of such documentation, it shall submit the documentation that it does have going back no more than three Offeror fiscal years; and (2) providing copies of any quarterly financial statements that have been prepared since the end of the period reported by its most recent annual report. If financial statements aren't publicly available, Offeror must meet the requirements of Sections 2.3.1 and 2.3.2 to have the information kept confidential.

As the prime member of Team CNSI, CNSI has a proven record of stability and performance over its more than 25 years of operation, with consistent growth in terms of revenue and employees. CNSI has provided audited financial statements for the three consecutive years immediately preceding the issuance of this RFP, from 2016 through 2018. CNSI has also provided unaudited quarterly report providing financial details related to CNSI's fiscal year 2019.

Since these financial statements are not publicly available and they are deemed trade secret, this information is the subject of efforts that are reasonable under the circumstances to maintain its secrecy pursuant to the Uniform Trade Secrets Act, Title 30, chapter 14, part 4. As such, this information is clearly marked and separated from the rest of the proposal, in accordance with the requirements in Sections 2.3.1 and 2.3.2 of the RFP.

4.2.4.1 CNSI Audited Financial Statements, 2016

CNSI has provided our Consolidated Financial Statements and Independent Auditor's Report for the year ending December 31, 2016.

4.2.4.2 CNSI Audited Financial Statements, 2017

CNSI has provided our Consolidated Financial Statements and Independent Auditor's Report for the year ending December 31, 2017.

4.2.4.1 CNSI Audited Financial Statements, 2018

CNSI has provided our Consolidated Financial Statements and Independent Auditor's Report for the year ending December 31, 2018.

4.2.4.1 CNSI Unaudited Financial Statement Information, 2019

CNSI has provided our Unaudited Financial Statement summary for the year ending December 31, 2019.